Chinese Business Delegation to Poland, Czech and Romania for Promotion of Trade and Investment
Company Profiles

CCCME
23. May 2014
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1. China Chamber of Commerce for Import and Export of Machinery & Electronic Products

As the largest and the most influential chamber of commerce in the machinery and electronics sector of China, China Chamber of Commerce for Imp. & Exp. of Machinery & Electronic Products (CCCME) has nearly 8000 member enterprises currently and 19 professional branches covering a large of industries including IT, electronic components, aviation & space industry, home appliances, automobile, electric equipment, machine tool, engineering & agricultural machine, railway equipment, meters & instruments, shipbuilding, petro-chemical equipment, etc. The main functions of CCCME are as follows:

1. Participate in the policy-making of industry. The chamber of commerce proposes policy recommendations to the government and participates in the working out of policies related to the industry;

2. Import and export promotion. The chamber of commerce sets up import and export promotion platform for its members by holding professional exhibitions, organizing its members to attend expositions inside and outside China and hosting face-to-face business talks between its member and their foreign counterparts;

3. Safeguard the order of import and export. The chamber of commerce creates an industrial environment for fair competition and promotes the development of the industry by enhancing its sew-disciplinary function in the industry and cracking down unfair competition events;

4. Provide legal support for the industry. The chamber of commerce organizes its members to cope with antidumping, anti-subsidy and special protection measures cases and protect the interests of the industry and its members;

5. Conduct international exchanges on behalf of China’s machinery and electronic industry. The chamber of commerce performs cooperation with its foreign counterparts and realizes win-win goals of the chamber by carrying out different exchanges and dialogues.

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2. COMPANY PROFILE – SINOHYDRO BUREAU 7 CO., LTD

Founded in 1965 and headquartered in Chengdu Municipal City of Sichuan Province, SINOHYDRO BUREAU 7 CO., LTD (SINOHYDRO B7) is one of the leading subsidiary of POWERCHINA, a corporation ranked 354th among Fortune Global 500 in the year 2013. SINOHYDRO B7 has a registered capital of CNY 1.179 billion, total asset up to CNY 20 billion, 14,700 personnel including about 10,000 of senior and intermediate professional levels and more than 6000 sets of equipment.

Fifty years of domestic and overseas development and expansion has brought SINOHYDRO B7 as a global company diversifying in design, engineering, science research, financing, operation, construction, power generation and selling, installation and maintenance of hydropower units, manufacture of plants and machineries, etc. SINOHYDRO B7 is multi-qualified and has been awarded teens of top-grade or 1st grade qualifications for general contracting water conservancy and hydropower projects, municipal public projects, building projects and M&E installation projects, road projects and power engineering projects, and import and export as well. SINOHYDRO B7 is committed to harmonious business development, has been granted the certifications of ISO9001:2008 Quality Management System, ISO/14001:2004 Environment Management System and GB/T28001: 2001 Occupational Health and Safety Management System, ISO3834-2 International Welding System.

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3. ACRE Coking & Refractory Engineering Consulting Corporation, MCC

As an share-holding company under China Metallurgical Group Corporation(MCC) which is a famous contractor in the world, ACRE Coking & Refractory Engineering Consulting Corporation, MCC (ACRE for short) is an international large-scale corporation to provide engineering technology as by major business on conducting turn-key project - engineering, procurement and construction(EPC) .ACRE is a unique specialized corporation majored in coking and refractory fields in China. ACRE is ranked first place in the same trade world in term of human resources, annual income and number of coke oven designed or EPC each year. Except over 350 Coke Making Plants and 200 Lime Calcining Plants in China, ACRE has also undertaken the design and/or general contracting of coke oven battery & by-product plant projects in overseas countries such as South Africa, Brazil, Iran, Japan, India, Turkey, Kazakhstan, Vietnam and enjoy appreciation of the clients for his good technology and better service.

Fields of Interest: Consulting, Engineering, Technological service, Contracting ( EPS, EPC ) in Coking-coal preparation, Coke making, Coke Oven Gas treatment, Coke Dry Quenching, Lime Calcining, Tar Processing and relevant auxiliary technology fields, etc.

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4. SINOHYDRO

Founded in the early 1950s, SINOHYDRO is originally well known as China's first brand in hydropower construction, responsible for 65% of the large- and medium-scale hydropower stations in the country. However, after 60 years of expansion and development, SINOHYDRO has become a global enterprise, running diversified businesses from water conservancy and hydropower construction to project financing, design, implementation and operation in almost all kinds of infrastructures such as power, transportation, civil work, mining and real estate. In September 2011, SINOHYDRO became one of the member enterprises of Power Construction Corporation of China (POWERCHINA).

SINOHYDRO has 12 holdings and 20 wholly owned subsidiaries based in China (see Structure). We have 5 regional offices abroad in Asia/Pacific, Africa, America, Eurasia and West Asia/North Africa (see Global Network) to supervise market development of 113 overseas offices in 84 countries. The dynamic system ensures that SINOHYDRO can provide clients with best-quality one-stop service from project consultancy, financing, survey, design and engineering to construction, fabrication, installation and operation.

The recent decade has witnessed SINOHYDRO's rapid growth in business revenue, asset volume and asset structure diversification (see Key Figures). Employing 130,000 people, the 2012 annual business revenue is approximately USD 20.4 billion, of which 25% is generated overseas. Currently, SINOHYDRO has 486 international projects under construction in more than 70 countries, with total contract value of nearly USD 42 billion. On the latest ENR lists of Top 250 global contractors and Top 250 international contractors, SINOHYDRO is ranked No.14 and No.20, respectively.

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China Petroleum Technology & Development Corporation (CPTDC) is a wholly-owned subsidiary of China National Petroleum Corporation (CNPC). It engages in the export of the petroleum equipment and materials and provides materials and equipment for CNPC’s overseas projects. Established in 1987, CPTDC has started the export business of petroleum materials and equipment since 1992. Boasting an annual contract value of over 5 billion USD, CPTDC has provided its products and services to 78 countries and regions across the globe. CPTDC’s export performance has come out top in central enterprises in successive years and it has been acknowledged as China’s largest supplier of petroleum and petrochemical materials and equipment to the world market.

Fields of Interest: petroleum equipment and materials

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6. China Coal Technology & Engineering Group Corp

China Coal Technology & Engineering Group Corp (here-in-after referred to as CCTEG) has been established for more than 50 years and directly managed by the State-owned Assets Supervision and Administration Commission of the State Council. CCTEG has undertaken most important coal mine development projects in China and become the backbone in the coal industry in China. Under CCTEG, there are 19 wholly-owned subsidiaries and one high-tech listed company, respectively located in more than 10 big cities in China like Beijing, Shanghai, Xian and Chongqing, etc.

Integrating engineering, general contracting with scientific research and manufacturing of high-tech equipment, CCTEG has become a unique comprehensive group company in the world. Its business covers every discipline of the coal industry, from geological exploration, resource assessment, survey, engineering, consultancy, engineering contracting, manufacturing of mining machinery, coal machinery and safety machinery, research & development of coal engineering technology and equipment, to operation management service of coal mine production and maintenance services, etc.

Besides the engineering services, CCTEG has also completed more than 70% of key scientific and technological research projects of coal industry in China, obtained more than 6000 national or provincial level scientific and technological rewards. With full independent developing and manufacturing capabilities, CCTEG has become the leading enterprise with series of independent intellectual property rights as well as critical equipment provider with the largest production scale.

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7. State Grid Corporation of China

SGCC was established on December 29th, 2002. It is a government-owned enterprise approved by the State Council to conduct government authorized investment activities. SGCC was ranked the 8th in the Fortune Global 500 in 2010, seven ranks higher than 2009, and is the largest utility in the world.

The mission of the company is to provide safe, economical, clean and sustainable electric power for social and economic development. The company's core businesses are the construction and operation of power network that covers 26 provinces, autonomous regions and municipalities. Its service area represents 88% of the national territory, supported by more than 1,500,000 employees to serve a population of over one billion.

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Since foundation in March 1989, XCMG has always kept its vanguard role in Chinese construction machinery industry for 24 years. At present, it ranks 5th in world construction machinery industry, 122nd among Top 500 Chinese enterprises, 49th among Top 100 enterprises in Chinese manufacturing industry, and 2th among Top 100 enterprises in Chinese machine-building industry, being a large enterprise group with the largest scale, the most complete product type and series, and the highest competitiveness and influence in Chinese construction machinery industry.

XCMG has paid attention to technical innovation by establishing a R&D system with a nation-level technology center (“XCMG Technology Center”) and Jiangsu Xuzhou Construction Machinery Research Institute (“XCMG Research Institute”) as the core, and the XCMG technology center has ranked 1st in the industry consecutively in the evaluation by National Enterprise Technology Center.

XCMG has established a marketing network covering the whole nation, and over 280 XCMG overseas agents have been set up to provide global users with all-round marketing service, so that XCMG products have been exported to 159 countries and regions around the world. Its export exceeded USD 1.36 billion in 2012, and it has kept its first place in terms of exports in the industry for 24 consecutive years. At present, the market share of 9 types of main engines and 3 types of key basic spare parts ranks 1st in China; export quantity and gross exports of 5 types of main engines ranks 1st in domestic industry consecutively; sales volume of automobile crane and large-tonnage roller ranks 1st globally.

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9. Shanghai Electric Group CO., LTD.

Shanghai Electric Group Company Limited ("Shanghai Electric"), as an “A+H” listed company controlled by Shanghai Electric (Group) Corporation, is one of the largest comprehensive equipment manufacturing conglomerates in China. Shanghai Electric focuses on low-carbon economy and the core businesses are in the areas of high efficiency and clean energy, new energy, industrial equipments and Industry services. Its products include 1000MW, 600MW, 300MW class thermal generator equipments, nuclear power equipments, wind turbines, heavy-duty equipments, power transmission and distribution equipments, elevators, printing & package machinery, machine tools, etc.

Fields of Interest: EPC or Supply for thermal power plant, wind mill, power plant environmental protection services

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10. Harbin Electric International Company Limited

Harbin Electric International Company Limited (abbreviation “HEI”) is China’s leading large-scale enterprise in power project contracting and exporting of power equipment. HEI is primarily engaged in the supply of complete sets of equipment, the undertaking of EPC project, and the construction of relative substation, transmission lines, and other utilities in the area of thermal power plants, hydroelectric, and combined-cycle power plant projects. HEI also provided comprehensive professional after-sale service for the power plant.

In the last two decades and more, HEI with advanced technology, exemplary management and outstanding service, has provided complete sets of power equipment or built large power stations on turnkey basis in more than 20 countries such as Pakistan, Philippines, Vietnam, Bangladesh, Cambodia, Iran, Sudan, India, Indonesia, and Turkey, with total installed capacity of nearly 20000MW, more than 2,000 miles transmission line. HEI has grown into the key enterprise for the export of large power generation equipment and power plant general contracting in China and has become one of the most important international contractors in the world. It has been recognized in the list of ENR as one of the world’s top 225 international contractors for many years.

Target field/industry: Power Generating Unit

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China National Machinery Import & Export Corporation (referred to as “CMC”) was established in 1950, and in 1998 it became a wholly owned subsidiary of China General Technology (Group) Holding Ltd., a key state-owned enterprise under direct supervision of central government. As New China’s first large-scale state-owned foreign trade company specialized in import and export of mechanical and electrical products as well as international engineering contracting business, it has realized a total business turnover of more than $100 billion since its inception. Since 2004, CMC has continuously ranked among the world’s largest 225 international contractors.

Currently, CMC is an important international engineering contractor, project management contractor, and automotive supply chain service provider; whose main business covers international project contracting and large complete equipment exports, domestic trade and engineering, automotive marketing, and other sectors. With a strong business foundation, complete qualification and reputable brand, it has market competitive advantages in energy, transportation, building materials, light industry and other areas, and it enjoys extensive reputation both at home and abroad. CMC has had extensive contacts with business sectors and financial sectors in more than 160 countries and regions in the world. It also established strong cooperative relationships with domestic government agencies, financial institutions and industrial enterprises. With strong business integration and resources integration capabilities, CMC can provide customers with whole-process and integrated solutions to market development, business services, financing arrangements, key equipment manufacturing, engineering design and construction, technical services and consulting, etc.

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12. China Nonferrous Metal Industry’s Foreign Engineering and Construction Co., Ltd.

Since the establishment of China Nonferrous Metal Industry’s Foreign Engineering and Construction Co., Ltd. (NFC in short) in 1983 upon the approval by the State Council, NFC has committed itself to project contracting and nonferrous metal resources exploitation in global market. As a large international environmental friendly enterprise with scientific management system, high qualified engineers and representative offices worldwide, NFC’s business covers a wide spectrum of nonferrous metal project execution ranging from engineering, consultancy, equipment supply and installation, technical service, commissioning to personnel training. NFC has finished and been working on many key projects (some of which are governmental cooperation projects) as general contractor in the middle east, central Asia, central and south Africa and neighboring countries. As a company listed on the authoritative American professional publication Engineering News Record (ENR) as one of the top 225 international contractors and top 200 international design companies, NFC has established good reputation in international non-ferrous metal market.

Fields of interest: mining, non-ferrous metal smelting and processing, rare earth, energy, power industries

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13. Tianjin 712 Communication & Broadcasting Co., Ltd.

Tianjin 712 Communication & Broadcasting Co., Ltd. Established in 1936, is one of the earliest large-scale comprehensive electronic leading enterprises in China. As a top 100 electronics enterprise in China, 712 is the Pioneer of the railway train deployment radio station of China and the Homeland of China VHF radio station. 712 is, also the birthplace of the first television of China and the brand initiator of ‘Beijing’ television in 1958.

Now 712 has set foot in the following fields, R&D and production for civil and special communication equipment, media, GPS, Digital Walkie Talkia and other areas. It is a special-purpose communication system provider, information security device provider and a comprehensive electronic solution provider, with integrated R&D, design, production and sales.

712 has abundant developing ability of high-tech products in China and other countries, 712 is willing to grow and achieve the new goal in the 21st century.

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Shi Jiazhuang Eight-Five-Zero Electronic Co. Ltd. is the only enterprise specialized in manufacturing the military and civil connector, switches in Heibei province. It undertakes batch production and science research assignment of the national defense key project, its products are widely applied in weapons equipment of aviation, spaceflight, shipping, electronic information and so on, also in civil market of railway transportation, mining, home appliance and communication, etc.

The company has complete research and development, production and inspection capability and independent production system. It possesses the qualifications of many, such as weapons research and production licences, military electronic components’qualification certificate of the research unit and so on. It’s the only producer of type FQ small circular connectors series, indicating wheel code switch series, membrane keyboard switch series.

The company has provided military electronic connectors which are applied in Btg series of manned spacecraft, the project of ‘Chang’e’ series to the moon exploration, M-2E rocket and many other numbers of key projects. To the stability of the excellent quality, the company has won many commendation recognition by the general armaments department, Department of Aerospace, Ministry of Information Industry and the government of Shi Jiazhuang city. It has also been awarded the title “Good Auxiliary unit” by a number of clients.

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CSR Sifang Co., Ltd., a wholly-owned subsidiary of China South Locomotive and Rolling Stock Industry (Group) Corporation (abbreviated as CSR), is a nationally accredited high and new technical company. It is located in Qingdao — an important economic center and opened coastal city in China, where the ocean, land and air transportation is quite convenient because company is adjacent to Qingdao port, Qingdao Liuting Airport and several highways. The registered address of the company is No.9 Hongping Road, Chengyang District, Qingdao.

The company was the former Sifang Locomotive and Rolling Stock Works, founded in 1900. Since the establishment of the company, it has been devoting to researching, development, manufacturing and serving of railway locomotive and rolling stock products, and has made significant contributions to the technology advancement of the Chinese railway locomotive and rolling stock industry.

At present, the company is mainly engaged in the following industries: Manufacturing and refurbishing of railway high-grade passenger coaches and high-speed EMUs; Refurbishing, assembling and rebuilding of rail transit equipment; Manufacturing of road-rail vehicles and different types of special railway cars; Manufacturing of accessories for railway locomotives, and passenger coaches; Technical service for locomotive and rolling stock; Metal hot-working, export and import and other business.

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